

To: Cabinet

Date: 17 September 2025

Report of: Nigel Kennedy Group Finance Director

Title of Report: Purchase of four (4) 18T Terberg single compartment toploding food waste refuse vehicles

Summary and recommendations	
Decision being taken:	To Award a contract to Dennis Eagle T/a Terberg Matec UK under the Halton Framework for the purchase of four (4) 18T Terberg single compartment toploding food waste refuse vehicles
Key decision:	Yes Issue details - 4 x Food Waste 18T Dennis Terberg Topload RCVs Oxford City Council
Cabinet Member:	Councillor Nigel Chapman, Cabinet Member for Citizen Focused Services and Council Companies
Corporate Priority:	A well run Council
Policy Framework:	None

Recommendation(s): That Cabinet resolves to:
1. Enter into a contract with Dennis Eagle T/a Terberg Matec UK under the Halton Framework for the purchase of four (4) 18T Terberg single compartment toploding food waste refuse vehicles.

Information Exempt From Publication
N/A

Introduction and background

1. Fleet utilised by Oxford Direct Services Limited and Oxford Direct Services Trading Limited (“ODS”) are purchased by the Council. The Council enter into the contracts and make payment to the suppliers, with ODS working with OCC Procurement carrying out the procurement. The vehicles are then held by the Council, depreciated over 7 years but leased to ODS over that time with an appropriate

leasing charge inclusive of interest payable to Council under the lease arrangements.

2. ODS scope and determine need in terms of fleet management. Fleet is used across a range of functions, including housing, waste, streets and parks. Life cycle of the fleet ranges typically from 7 to 10 years.
3. The fleet that is being replaced is at 10 years in its life span and therefore there are risks with the reliability of these vehicles, though they are currently operational. None of the existing domestic refuse collection vehicles (RCVs) will be sold until the delivery of replacement vehicles.
4. Following a compliant tender exercise, Link Group & Halton Housing appointed nine(9) suppliers to a framework agreement when it was established (FTS Notice:[2024/S 000-011167](#)) All suppliers have a proven ability in the provision of medium & heavy commercial vehicles and between them, are able to supply across all regions of the UK.
5. The Framework allows Contracting Authorities such as OCC to select and award to suppliers by carrying out a call-off without competition (direct award) following the process below:
 - a. It is noted that Dennis Eagle, Faun Zoller, Trest and Farid Hillend Engineering are the only suppliers in the lot that provide specialist refuse vehicles. It is further noted that Dennis Eagle is the first placed supplier in the lot and that appointing that company as the supplier will also ensure that the provided vehicles are compatible with the existing refuse vehicle fleet and auxiliary equipment used by ODSL
 - b. The decision to award a contract for the purchase of the four vehicles will allow the replacement of life expired vehicles and the continuation of services provided.

Contract Rules Compliance and Financial Assessment

6. The exercise was carried out in accordance with the Public Procurement Regulations and OCC procurement policies and the Council's Constitution. This Procurement falls under the Vehicle Capital Replacement Programme. The budget is allocated from OCC Finance and monitored via Smartsheet to the City Council Capital Monitoring Board.

Alternative Options Considered

7. Dennis Eagle is the only supplier available that can meet the required specification and as such alternative options are very limited.

Financial implications

8. The total budget and cost for this procurement is £1,175,000
9. The fleet vehicles budget is approved within the capital budget provision for the vehicle replacement programme by Council in February each year. The last approval for this financial year 2025 – 2026 was made in February 2025 in the sum of £3.5million.

10. The budget for the replacement of refuse collection fleet vehicles together with the leasing repayments are included within the Council's revenue and capital programmes. ODSL will be responsible for the leasing payments to the Council as well as the running costs in relation to the vehicles.

Legal issues

11. The Framework Terms and Conditions, which allow the Council to call off from will apply to the contracts to purchase.

Level of risk

12. To not replace life expired vehicles will impact on the ability of ODSL to deliver effective waste collection services.

13. The delay in the procurement of the vehicles increase the risk of additional costs to ODS should they need to hire replacement vehicles before the replacement of the aging fleet.

Equalities impact

14. Not applicable

Carbon and Environmental Considerations

15. This is a replacement of diesel vehicles with diesel vehicles, therefore, there is not a new environmental impact. Investigations are being made by the fleet team and the Council's Sustainability team, but at this point in time suitable alternative fuel vehicles are not available.

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Background Papers:

1	Councils Constitution
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